



Breakdown of Income and Expenses for Fiscal Year 2017-18

Event	Income	% Income	Expenses	% Expenses	Net Income	% Net Income	Annual Budget
Community Campaign	519,888	46%	(57,577)	15%	462,311	64%	448,240
Dinner Dance (w/ Fund A Need)	298,017	27%	(77,232)	19%	220,785	31%	121,408
Business Alliance (including In Kind)	67,297	6%	(43,373)	11%	23,924	3%	26,240
Directory	42,421	4%	(9,240)	2%	33,181	5%	28,450
Golf	36,790	3%	-	0%	36,790	5%	38,150
Real Estate Honor Roll	40,896	4%	(7,661)	2%	33,235	5%	26,294
Dodgeball	14,859	1%	(3,428)	1%	11,431	2%	12,250
Chef Challenge	10,560	1%	(1,893)	0%	8,667	1%	8,000
Administration: Payroll (including Taxes)	15,000	1%	(162,936)	41%	(147,936)	-20%	(148,273)
Administration: Other Income/Expenses	2,808	0%	(21,784)	5%	(18,976)	-3%	(18,017)
Public Relations	-	0%	(11,480)	3%	(11,480)	-2%	(16,680)
LBUSD Initiatives: Direct Contributions	70,000	0	-	-	70,000	0	10,000
Totals	1,118,536	100%	(396,604)	100%	721,932	100%	536,062
Beginning Cash Available					72,266		72,266
Cash Available for Contributions					794,198		608,328
Contributions Made							
Annual Gift					(250,000)		(250,000)
Fund A Need (TMS library / district classrooms)					(160,500)		(75,000)
Laguna Beach Endowment Fund					(104,725)		(98,610)
Community Campaign Allocations					(81,855)		(90,000)
Barefoot Golf Classic					(6,250)		(9,500)
LBUSD Initiatives: Direct Contributions					(70,000)		(10,000)
Total Contributions					(673,330)		(533,110)
Ending Cash Balance					120,868		75,218